



TENER

Marine Services LLC



"We Service What We Sell"

• NAVIGATION • WIRELESS • AUTOMATION • AIRTIME • SERVICES •

About Us

Zener Marine Services, the leading name in **Marine Electronics Industry** offers the most comprehensive range of products and solutions from World's reputed brands, covering both **onshore** and **offshore** applications in **Electronics, Navigation, Communication** and **Automation** field.

Zener Marine Services was established in 1974 by the most prominent UAE local family based in Dubai with the primary intention of providing quality **"after sales service"** to its clients. Having **four decades** of business experience, Zener Marine Services is a renowned name in the region today, with several branches all over Middle East, proudly advocating its concept of **"We Service What We Sell"**.

Zener Marine Services LLC, an independently operating, ISO Certified entity within Zener Group places complete focus on Maritime Industry, blending sales & service, complying with IMO, SOLAS and other relevant maritime standards. We offer a wide range of products from world's reputed brands keeping our motto in mind **"We Service What We Sell"**, a unique concept that sets us apart from others in the industry.

Reinforcement by years of research and paying constant attention to client feedback, has allowed us to thrive and offer a variety of services, that include high performance, consistency and exceptional ease of accessibility; making sure our clients acquire technical back-up wherever and whenever necessary through our service network.

Be it offshore or onshore, our products combine cutting-edge technology and intuitive design to deliver a range that is ideally suited to the needs of our client. We cater to most of the segments within Maritime Industry, which are not limited to Leisure, Yachting, Commercial, Oil & Gas, Ports, Construction and Defense areas and we continue to promote our expertise within and outside these areas.

Our Vision

To live by our unique concept of **"We Service What We Sell"**, with a firm commitment to our clients to provide world class service with prompt innovation guided by our principles. We aspire to translate the imagination and dedication of our staff into successful technological solutions.

Our Mission

To maintain our leading position in Maritime Industry by providing cutting-edge technology and Customized Solutions to Automation, Navigation, Electronics & Communication segments and truly become a one-stop destination for the client.

Our Values

- **Quality:** Continuous quality improvement to provide consistent, high quality products and services
- **Service:** To serve our clients with the highest level of Honesty & Workmanship without compromising on Integrity
- **Safety:** Committed to highest standards of safety and protection of the environment

Our Priorities

- **Customer Focus:** We aim to provide world class products and services to all our customers by exceeding customer requirements and expectations in safety, quality and efficiency.
- **Innovation:** We intend to serve our customers better through a range of expansive services and innovative technology-driven products

Business Activities

We are in constant pursuit of expanding our portfolio to offer latest products and technology, combined with specialized services to Maritime Industry which are listed as below:

- Marine Electronics & Navigation
- Marine Internal and External Communications
- Marine Automation and Instrumentation
- Charts, publications & Nautical instruments
- Marine Asset Tracking
- Vessel Traffic Information and Management systems
- New Builds, Consultancy and Turnkey projects
- PAGA, CCTV, TVRO and Entertainment Systems
- Land Communications (VHF/Tetra/GSPS)
- PSA/Accounting Authority/LRIT/SSAS
- Annual Maintenance Contracts
- Annual Radio Surveys and VDR APT
- Annual certification of EPIRBS, SARTS, AIS, BNWAS
- Shore based Maintenance certificates
- Calibration of onboard equipment
- (Magnetic compass, Gas detection, Tank gauging systems)
- Onboard Installation, Repairs and Service
- 24 X 7 Support and Service Desk
- Workshop Repairs
- Marine Airtime and Connectivity Solutions



Navcom Division

Navcom offers a full range of **Electronics, Navigation, Communication & Security products** and solutions from world's reputed brands which are industry proven, reliable, superior in quality and ideally suited for Maritime Industry. Since inception, we have grown consistently and have achieved remarkable progress in reaching the pinnacle, and are now positioned at an enviable spot amongst the peers.

We have rapidly diversified the business activity to become truly a "One-Stop-Shop" with a wide range of products and services, to meet our client needs keeping in account their budget constraints. Over **40 years** in the business, we are very proud of our team of professionals, who work relentlessly to bring quality products to the clients at very reasonable prices, complimented by the quality service support, which is second to none in the region.

Huge Inventory supported by efficient Logistics, professional Engineering team backed by state-of-the-art workshop facilities, 24/7 online support followed by a large distributor network, complemented by skilled & efficient staff, has resulted in Zener Marine Services being the number one choice of its clients, be it Product, Service, Solution or just Consultancy.

Navigation System

- ARPA - Marine Radar (X & S Band)
- Automatic Direction Finder (ADF)
- Automatic identification systems (AIS)
- Autopilot
- Bridge Navigation Watch Alarm System (BNWAS)
- Current Meter
- Echo Sounder
- Electronic Chart Display Information Systems (ECDIS)
- Fiber Optic Gyrocompass (FOG)
- Fish Finders
- GPS & DGPS
- GPS Chartplotter
- GPS Compass
- Gyrocompass
- Integrated Navigation Systems (INS)
- Magnetic Compass
- Meteorological stations
- Multi-Function displays (MFD)
- Navigation Sensors and Interfaces
- Sonars
- Speed Log
- Steering System and Control Panel
- Voyage data recorders (VDR & SVDR)
- Weather fax
- Wind speed & direction sensors (Anemometer)

Internal Communications

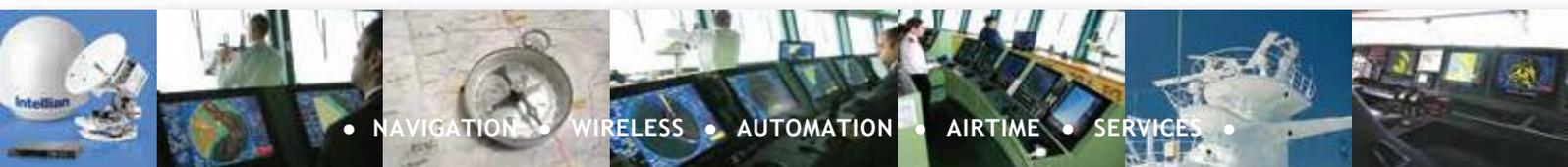
- Intercom & Talk Back System
- PABX
- Sound Power Telephone
- PA and PAGA

External Communications

- EPIRB
- Fleet Broad Band
- GMDSS (A1, A2, A3 & A4 Region)
- HF/MF Radiotelephone (SSB)
- Inmarsat C
- Iridium
- LRIT
- NAVTEX Receiver
- SART
- SSAS
- Thuraya
- VHF Radio
- VHF/UHF Handheld Radio (Submersible / Intrinsically Safe / ATEX)
- VSAT

Others

- AIS Based Monitoring System
- CCTV and Night Vision Camera
- DP System
- Entertainment System (Onboard)
- Fleet Management Tracking
- Marine Asset Tracking
- Satellite TV Antenna System
- Oil Spill Detection System and WaMos
- VTMS



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Radio & Wireless Division

Today, Communication precedes a new Business adjective: Zener Marine Services Radio & Wireless Division Radio & Wireless division is undoubtedly one of the largest suppliers of two-way radio communication equipment for various renowned brands across the Middle East and African region.

Having made a difference in every field of two-way radio communication, be it Land, Sea or Air, we pride ourselves to be one of the preferred partners of major brands and can boast of our state-of-the-art service center, equipped with modern test equipment that help us cater to our varied and unique client needs in the most efficient and effective manner.

With our proficient engineering team and overwhelming stocking facility, it is only natural that we offer excellent logistic and after-sales support including prompt supply, cost-effective technical solutions, installations, programming and repairs, thereby, complementing the group's mission statement: **"We Service What We Sell."**

Marine Based Products

- Accessories for VHF, UHF & MF/HF
- Antennas (VHF/UHF)
- ATEX VHF / UHF Portable Radios
- Fixed VHF Radios
- Fixed VHF Radio with AIS receiver
- Fixed VHF Radio with Class D DSC

- Fixed VHF Radio with Loudhailer
- Floating VHF Portable Radio with GPS
- GMDSS VHF Portable Radios
- Intrinsically Safe VHF / UHF Portable Radios
- MF/HF Radiotelephone (SSB)
- Power Supply Units
- Submersible VHF Portable Radios

Land Based Products

- Air Band Radios - Mobile & Portables
- Amateur HF Radiotelephone - Fixed & Mobile
- Amateur VHF/UHF Radios - Mobile & Portables
- Analog VHF/UHF Radios - Mobile & Portables
- Antennas (VHF/UHF & HF)
- Antenna Tuners
- ATEX Explosion Proof Radios - Portables
- Base Station console
- Dispatch System
- DMR Terminals/Trunking Systems
- Dummy Loads & Filters
- Duplexers
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- Head Sets & Ear Pieces
- HF Man Pack
- Mounting Racks & Assemblies
- Power Amplifiers/BDA
- Power Supply Units (PSU)
- Repeaters
- Speakers
- Surge Protectors
- Switches, Splitters & Combiners
- SWR & Power Meters
- Tetra Terminals/ Systems
- Voice Loggers



Automation Division

Automation Division is the newest addition to the Zener Marine Services portfolio, bringing advanced instrumentation, Control & Monitoring system to our valued clients. With our strong industry knowledge and trend-setting quality, we are able to offer unique but complete solutions to our clients with the combination of cutting-edge technology and strong technical back-up.

We provide a wide range of Control & Monitoring solutions to ships, in order to monitor onboard machinery, mechanical and electronic system, which may comprise of applications from a small stand-alone to fully integrated control system. Our technology outspreads client remote monitoring and control capabilities virtually anywhere in the world.

Products and Solutions

- Air Horn and Electric Whistle
- Alarm Monitoring System
- Anemometers (Wind Speed & Direction Indicator)
- Ballast Water Treatment System (BWTS)
- Batteries & Battery Chargers
- Bridge Navigation Watch Alarm System (BNWAS)
- Bilge Alarm System
- Calibration
- Calibration Gases
- Cargo Control and Monitoring System
- CCTV System
- Crane Load Monitoring System
- Fire Detection System
- Rudder Angle Indicator Systems
- Float Switches
- Flow Measurement System
- Fuel Monitoring and Management Systems
- Gas Detection System
- Helideck Monitoring System
- Helideck Lighting System
- Hospital and Refrigerator Alarm System
- Level Gauging System
- Navigation Lights and Panel
- Oil Discharge Monitoring Equipment (ODME)
- Oily Water Separators
- Public Address System
- Sewage Treatment Plants
- Signaling Equipment
- Sound Power Telephone System
- Sound Reception System
- Steering System
- Talk Back System
- Tank Gauging Systems
- Telephone Exchanges
- Temperature Measuring System
- Weather Monitoring System



Service Division

Zener Marine Services. Service Division is synonymous with quality service, which results in customer satisfaction. For over **40 years**, Zener Marine Services is well known as a Solution Provider in the region, rather than a conventional Service Company. We are proud of our Engineering Team, which is always available to offer solutions to our clients, whether it is online support, retrofit, newbuild, repairs or integration.

With our core activity of supply, installation and repair of **Electronics, Navigation, Communication and Automation** equipment, our team of factory-trained and skilled engineers are our assets, who provide quality workmanship with highest level of honesty without compromising on integrity. With over **four decades** of experience, we pride ourselves in providing cost effective solutions with attention to quality and high engineering standards, with the commitment to highest level of safety standards and protection of environment.

Vast Inventory of spare parts backed by a state-of-the-art workshop facility is the back bone of our business and we are proud of our service team members, who are consistently meeting above 95% first-time-fix ratio, which is self-explanatory why Zener Marine Services is the preferred service partner in the region for world's leading brands.

We are approved by all major IACS & Non-IACS classification societies to carry out annual GMDSS safety survey and VDR/SVDR Annual Performance Test (APT). We offer the choice to our clients to avail our 24/7 online support, which is a value add for Zener Marine Products & Services before they can decide on availing shore support from our other nominated service centres or extensive dealer network around the region.

Core Activities

- AIS Test & Certification
- Calibration Services
- Consultancy Services
- EPIRB SBMC
- EPIRB Test and Certifications
- GMDSS Radio Surveys
- Annual Maintenance Contracts
- Interfacing Solutions
- Retrofit & Consultancy Services
- Radio Programming
- Radio Repairs
- Service of Marine Equipment
- GMDSS Shore Base Maintenance Contract
- Supply & Installations
- Spare Parts Support
- VDR/ SVDR Annual Performance Tests
- Turnkey Project
- Warranty & After Sales Support
- Workshop Based repair

Zener Marine Services is approved by IACS and Non-IACS Classification societies as listed below



NAVCOM



WIRELESS



AUTOMATION





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